

THE
CONSERVATION FUND

Taxable Green Bonds (Working Forest Conservation Program), Series 2019

Updated Disclosures

June 30, 2020

As per the terms of the Indenture of Trust dated as of September 26, 2019 (“Indenture”) among The Conservation Fund (the “Fund”), Sustainable Conservation, Inc. and the Bank of New York Mellon Trust Company, N.A., for The Conservation Fund Taxable Green Bonds (Working Forest Conservation Program), Series 2019, the following updated activity information is provided to bondholders by The Conservation Fund.

This information serves to update certain information in Appendix A to the Offering Memorandum dated September 19th, 2019. In accordance with Section 6.09 of the Indenture, this information has been posted on the Fund’s website, on our Green Bonds page under “Updated Disclosures”.

For a broader discussion of the Fund’s activity, financial performance and impact, please refer to the Fund’s website (www.conservationfund.org). In addition to information contained therein, interested parties can find links to the Fund’s annual reports, audited financial statements, and specific information related to the use of bond proceeds.

Conservation Acquisition Line of Business Activity

Acquisitions

| | <u>2019</u> | <u>2018</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| Number of Projects | 66 | 53 | 82 | 71 | 55 |
| Total Acres | 49,842 | 32,990 | 32,679 | 58,723 | 51,780 |

Dispositions (Full and Partial)

| | <u>2019</u> | <u>2018</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| Number of Projects | 77 | 67 | 82 | 78 | 72 |
| Total Acres | 70,965 | 34,023 | 63,870 | 38,068 | 97,571 |

Assists

| | <u>2019</u> | <u>2018</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| Number of Projects | 74 | 39 | 45 | 47 | 57 |
| Total Acres | 77,570 | 52,796 | 32,520 | 69,623 | 49,932 |

Working Forest Fund Portfolio Summary

Set forth below is a summary of the Working Forest Fund’s activities through December 31, 2019.

***Working Forest Fund Acquisitions Summary by Year
(\$ in thousands)***

| Year | # Acquisition Projects | Acres Acquired | Acres held as of 12/31/19 | Purchase Price | Book Value as of 12/31/19⁽¹⁾ |
|--------------------|-----------------------------------|---------------------------|--|-----------------------|--|
| 2009..... | 1 | 2,400 | 2,041 | \$ 0 | \$ 3,582 |
| 2010..... | 0 | 0 | — | — | — |
| 2011..... | 4 | 36,090 | 18,329 | 57,485 | 12,448 |
| 2012..... | 1 | 8,910 | 8,910 | 5,792 | 2,810 |
| 2013..... | 5 | 33,746 | 19,553 | 38,150 | 22,560 |
| 2014..... | 4 | 74,800 | 35,822 | 94,538 | 22,488 |
| 2015..... | 6 | 82,288 | 60,384 | 57,019 | 37,962 |
| 2016..... | 1 | 14,225 | 10,850 | 26,743 | 11,972 |
| 2017..... | 2 | 37,823 | 31,931 | 40,441 | 34,433 |
| 2018..... | 3 | 81,695 | 48,467 | 95,001 | 75,539 |
| 2019..... | 4 | 96,293 | 75,859 | 95,647 | 85,085 |
| Total | 31 | 468,270 | 312,146 | \$ 510,816 | \$ 308,879 |

⁽¹⁾ May reflect decrease in value due to sale of easements on certain properties over which the Fund continues to hold title.

***Working Forest Fund Activity Metrics Since Inception in 2009 through December 31, 2019
(\$ in thousands)***

| | Projects | Acres | Capital Deployed |
|---------------------------------|-----------------|----------------|-------------------------|
| Acquisition of Properties | 31 | 468,270 | \$ 510,816 |
| Loans to TIMOs | 5 | 192,693 | 44,000 |
| Total..... | 34 | 660,963 | \$ 554,816 |

Working Forest Fund Current Acquisition Portfolio
(\$ in thousands)

| Working Forest Fund Transactions | Region | Year Acquired | Purchase Price | Original Acres | Acres held as of 12/31/19 | Book Value as of 12/31/19 |
|---|-------------------|----------------------|-----------------------|-----------------------|----------------------------------|----------------------------------|
| Project 1..... | Appalachia | 2009 | \$ 0 | 2,400 | 2,041 | \$ 3,582 |
| Project 2..... | Northeast | 2011 | 12,000 | 12,010 | 4,416 | 4,688 |
| Project 3..... | Pacific Northwest | 2011 | 30,000 | 13,913 | 13,913 | 7,760 |
| Project 4..... | Northeast | 2012 | 5,792 | 8,910 | 8,910 | 2,810 |
| Project 5..... | Pacific Northwest | 2013 | 24,500 | 19,650 | 19,553 | 22,560 |
| Project 6..... | Northeast | 2014 | 20,265 | 30,234 | 21,770 | 14,579 |
| Project 7..... | Lake States | 2014 | 11,897 | 14,052 | 14,052 | 7,909 |
| Project 8..... | Northeast | 2015 | 14,350 | 32,431 | 32,431 | 14,350 |
| Project 9..... | Southeast | 2015 | 8,260 | 3,670 | 3,670 | 5,121 |
| Project 10..... | Northeast | 2015 | 8,438 | 8,162 | 8,162 | 8,438 |
| Project 11..... | Appalachia | 2015 | 20,237 | 32,454 | 16,121 | 10,053 |
| Project 12..... | Southeast | 2016 | 26,743 | 14,225 | 10,850 | 11,972 |
| Project 13..... | Appalachia | 2017 | 14,991 | 14,770 | 11,722 | 12,120 |
| Project 14..... | Northeast | 2017 | 25,450 | 23,053 | 20,209 | 22,313 |
| Project 15..... | Northeast | 2018 | 7,000 | 17,880 | 15,869 | 6,758 |
| Project 16..... | Appalachia | 2018 | 69,500 | 32,598 | 32,598 | 68,781 |
| Project 17..... | Northeast | 2019 | 18,454 | 26,740 | 26,674 | 18,272 |
| Project 18..... | Northeast | 2019 | 36,794 | 51,307 | 30,939 | 26,235 |
| Project 19..... | Mid-Atlantic | 2019 | 18,341 | 7,880 | 7,880 | 18,520 |
| Project 20..... | Southeast | 2019 | 22,058 | 10,366 | 10,366 | 22,058 |
| Total | | | \$ 395,070 | 376,705 | 312,146 | \$ 308,879 |